

Our client is a diversified manufacturer of highly engineered industrial products. With a tradition of more than 150 years our client provides products and solutions to customers in the aerospace, electronics, petrochemical, power generation and many other markets. More than 10.000 people around the world are dedicated to provide every day excellence in customer service, quality and processes. For one of our most successful and fastest growing businesses we are looking for a

VICE PRESIDENT / GENERAL MANAGER (M/W/D)

Principal Responsibilities

- Assume direct profit and loss responsibility for the business which includes five operational sites in Slovenia, Germany and the US.
- Provide dynamic leadership to develop a compelling vision and strategy to drive revenue growth, market-share gain, and operating profit improvement.
- Lead and inspire the globally dispersed team to drive execution of strategic priorities.
- Lead a global team in development and execution of an annual operating plan, supported by strong execution of business model creation and implementation, global product pricing and profitability, global project pursuit, new product development ideation and launches, and manufacturing strategies.
- Facilitate intellectual capital reviews focused on building a lean, talented and ambitious team that is highly focused on delivering results and creates depth to support succession planning and development of a high performing organization.
- Periodically present strategic and financial plans and results.

Required Qualifications/ Experience

- Degree in Marketing, Engineering, Business Administration or equivalent education.
- Minimum 10 years of experience leading a business to business product marketing of industrial products with diverse business models. Must be proficient in commercial negotiations, product positioning and strategic pricing.
- An exceptional record of accomplishment in strategic portfolio management, business development, and new product development in a manufacturing business. Experience in launching new products.
- Demonstrated successful proficiency in developing a high performance business team and culture.
- Strategic planning skills, strong strategist and market analyst.
- Strong business and financial acumen.

This challenging position offers you a high degree of creative freedom and initiative in a future-oriented and innovative environment.

If you are interested, we look forward to receiving your informative application, please only by e-mail to r.stuerzel@consultandfind.de. You are welcome to contact Ralf Stürzel in advance on +49 151 2950 2222.